

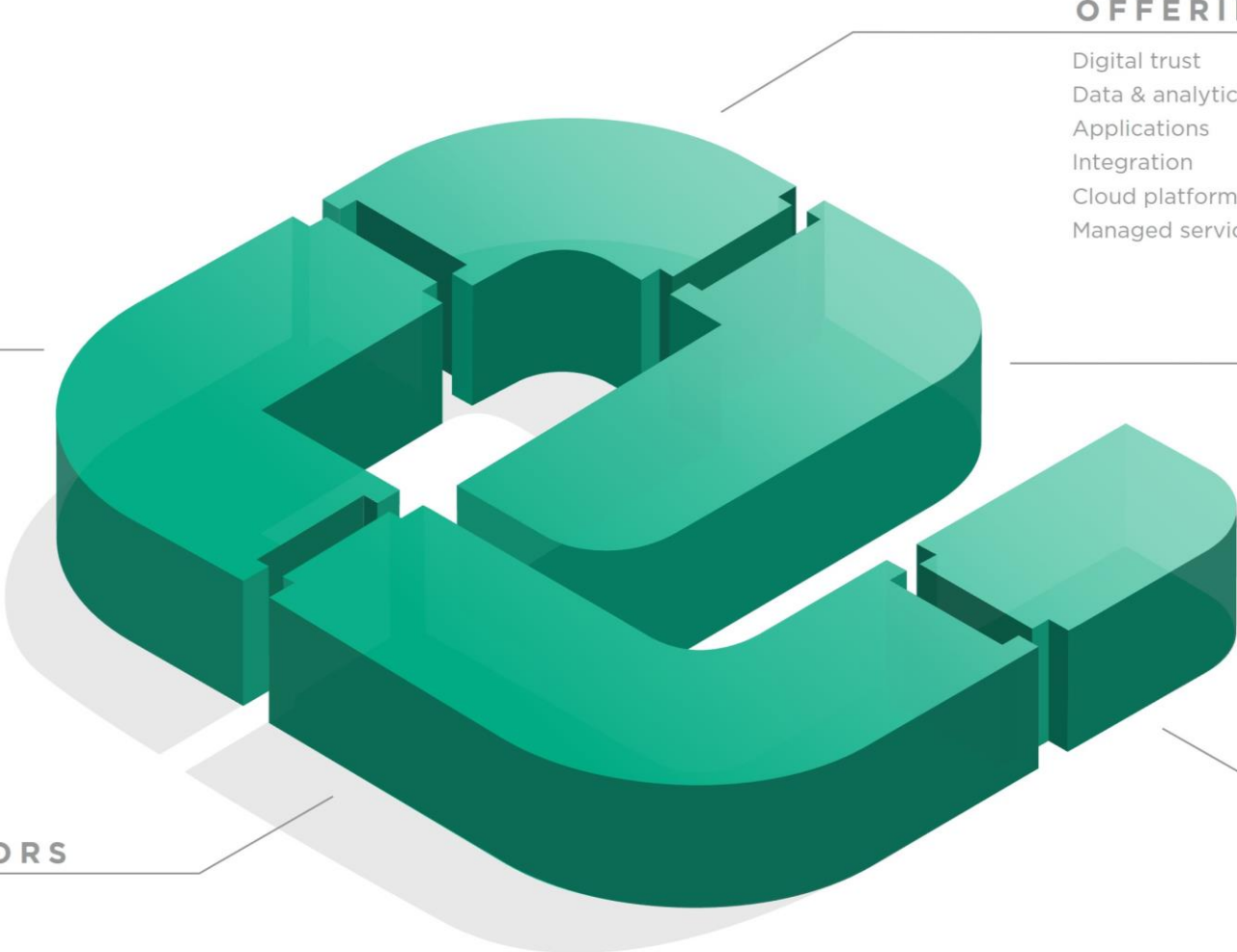
April 22, 2022, Enfo

Annual General Meeting

Publicity: Public

enfo

Capturing growth 2022-2024



PURPOSE

We work for a more sustainable and intelligent tomorrow

OFFERING

- Digital trust
- Data & analytics
- Applications
- Integration
- Cloud platforms
- Managed services

TRENDS

- Data growth
- Cloudification
- Value of trust

VALUES

- Collaboration
- Trust
- Continuous development
- Expertise

ACCELERATORS

- Engaged professionals
- Efficiency in operations
- Evergreen services
- Expanding as One Enfo

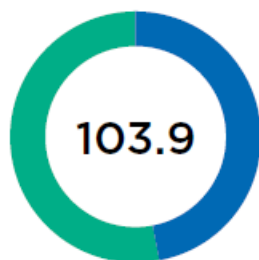
Enfo 2021: Stable performance reinforced with new strategy

Key figures	1.1.–31.12.2021	1.1.–31.12.2020*
Net sales (EUR million)	103.9	101.5
EBITDA (EUR million)	7.4	7.7
% of Net sales	7.1%	7.6%
EBITA (EUR million)	-1.2	-0.4
EBIT / operating profit (EUR million)	-2.3	-1.5
% of Net sales	-2.2%	-1.5%
Profit for the period (EUR million)	-3.9	-2.7

* The figures for the corresponding period have been updated in accordance with the changes disclosed in the accounting principles

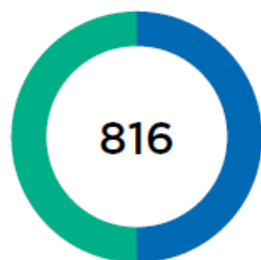
Year 2021 - Figures and highlights

Net sales
EUR million, total



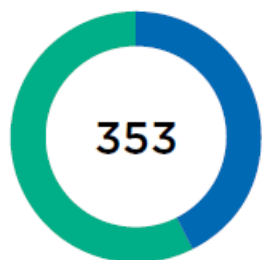
Finland 47%
Sweden 53%

Experts
total



Finland 50%
Sweden 50%

Customers



Finland 144
Sweden 193

EBITDA
EUR million

7.4
(7.1%)

Enfonians answer

4.0
on a scale from 1-5
when asked if Enfo is a
good place to work

New CEO

Mikko Valorinta is appointed as CEO from March 1, 2021.

Enfo strengthens focus on digital responsibility

Thomas Andersson is appointed as EVP for Enfo's new business area Digital Trust and member of the Group Management Team from May 11, 2021.

Emphasis on culture, inclusion, and diversity

Henna Ylitalo, with extensive experience around diversity, equity, and inclusion, is appointed as EVP, People & Culture and member of the Group Management Team from May 24, 2021.

Divesting minority share in Zuite Business Consulting

Enfo divests its 30% ownership in the Swedish SAP consultancy Zuite Business Consulting to Norwegian Pearl Group AS.

Significant recognition of Enfo's expertise in Microsoft Azure analytic solutions

Enfo is awarded the Analytics on Microsoft Azure Advanced Specialization in recognition of its strong expertise in Microsoft Azure analytic solutions. Enfo is one of the first companies in the Nordic region to receive this acknowledgement.

New strategy

In September, Enfo announces its renewed strategy, Capturing growth.

Highlights

SUSTAINABLE DEVELOPMENT GOALS



“

Enfo’s CR mission is to be the obvious choice as an employer and supplier through responsible digital development and business.

enfogroup.com/corporate-responsibility
enfo.fi/vastuullisuus
enfo.se/hallbarhet

Enfo’s [Annual Report 2021](#) (p.15-26, 39-41)

Actions to ensure responsibility

- **Social responsibility**
 - High employee and customer satisfaction
 - Certified quality management system, ISO 9001 (Care & Data Platforms in Finland)
- **Digital responsibility**
 - Certified protection of our own and our customers' data confidentiality, integrity and availability in Enfo's data center in Kuopio and Care & Data Platform business, ISO 27001.
 - Enfo is the first company in Finland to achieve security assessment under the Katakri 2020 criteria.
- **Environmental responsibility**
 - 100 % renewables as energy resource in our data center
 - Certified environmental management system, ISO 14001
- **Ethical operations**
 - Commitment to ethical and responsible conduct, defined in our Code of Conduct. We also expect this from contractors and suppliers.
- **Support to create impact**
 - Supporting non-profit organizations making an impact within education in disadvantaged parts of the world as well as within the protection of our environment.

Our business areas

Applications & Data, Sweden

Applications, data & analytics, digital services, and integration with all leading technologies

Services

- Digital product design
- Software development
- Integration development, maintenance, and support
- Analytics & BI
- Data management services
- Cloud consulting, migrations & services
- Asset management & IoT
- Application management

Employees

256

Care & Data Platforms, Finland

Versatile platforms, genuine care

Services

- Public cloud, private cloud and hybrid cloud platforms and technologies
- Cloud consulting, migrations & services
- Managed services
- 24/7 service center (service desk, monitoring, Security Operations Center SOC)
- Security services
- Device care
- Microsoft 365 solutions
- Solution management
- Networks
- Robotic Process Automation
- SAP & Salesforce solutions

Employees

274

Digital Trust, Sweden

Digital identity management enabling secure collaboration anytime and anywhere

Services

- Digital identity management/governance
- Hybrid workplace – anytime and anywhere
- Enterprise access management
- Collaboration governance
- Cybersecurity services as a business value add
- Intelligent joiner, mover, leaver processes

Employees

114

Data & Analytics, Finland

Information as a strategic asset:
how to master exponentially growing amounts of data

Services

- Performance management: BI/ analytics, planning, predicting, data warehousing/ data marts
- Data hub: Data lakes, data virtualization, integration, IoT
- Data asset management: Metadata, data governance, data models, data catalog, master data management

Employees

103

Enfo leadership team



Mikko Valorinta
CEO



Thomas Andersson
EVP, Digital Trust Sweden



Nina Annila
EVP, Care & Data Platforms
Finland



Sami Kähkönen
EVP, Data & Analytics
Finland



Johan Liljeström
EVP, Applications & Data
Sweden



Petra Teräsaho
CFO (from May, 2022)



Antti Hemmilä
General Counsel



Henna Ylitalo
EVP, People & Culture

Mikko Valorinta, CEO
mikko.valorinta@enfogroup.com

